Healthy Retail

The table below summarizes evidence for the policy elements found in *Partnering with Local Governments to Create Healthy Food Retail Policy* (G3), and *The Business Case for Healthy Food Retail in Small Food Stores* (B5).

Outcome: Adopt policies that improve the nutritional profile of food available for purchase in retail outlets

<table>
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<th>What does a healthy retail policy do?</th>
<th>What is the evidence-based rationale for the policy?</th>
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| **Find Healthy Food** | • Brings healthy food retail to places with few healthy options nearby.  
  • Encourages food retailers to offer more healthy foods.  
  • Facilitates connections between distribution companies and small food retailers.  
  • Makes it easier for people to get to healthy food retail outlets by walking, cycling, or taking public transit, as well as by car. | The Centers for Disease Control and Prevention (CDC) and the Institute of Medicine (IOM) both recommend increasing the supply of healthy food in communities by improving access to retail stores that sell high-quality fruits and vegetables and by increasing the availability of high-quality fruits and vegetables at retail stores in underserved communities. Healthy People 2020 recommends increasing the percentage of people who have access to a store that sells healthy foods.

People who live near a grocery store have a lower risk of obesity and are more likely to eat recommended amounts of fruits and vegetables compared with those who do not. By contrast, people who live in neighborhoods with many fast food restaurants are more likely to be obese than those who live in neighborhoods with fewer fast food restaurants. A review of interventions in small stores in rural and urban settings found that increasing the availability of healthy food led to more healthy food being purchased.

| **Help People Afford Healthy Food** | • Makes healthy food more affordable.  
  • Promotes or streamlines participation in food assistance programs, such as the Supplemental Nutrition Assistance Program (SNAP) and the Special Supplemental Nutrition Program for Women, Infants, and Children (WIC). | The IOM recommends increasing participation in nutrition assistance programs, including SNAP, as an action step that will increase demand for healthy food. Participation in SNAP, and other nutrition assistance programs is associated with a variety of positive health indicators. Receiving nutrition assistance does not increase the risk of obesity.

| **Choose Healthy Food** | • Improves signage in stores to indicate which foods are healthier options.  
  • Improves the marketing of healthy food.  
  • Makes culturally appropriate healthy options available in communities that want them. | The IOM also recommends developing media and social marketing campaigns that promote healthy foods as a way of increasing demand for them. Improving the location of healthy food in food retail outlets can increase sales of healthy food. While research on campaigns to promote healthy food is limited, several local initiatives have successfully increased sales of healthier food through marketing, advertising, and offering more culturally relevant options.

| **Use Healthy Food** | • Improves shopping and cooking skills through store tours, cooking instruction in schools, or other nutrition literacy efforts. | Many people lack the knowledge and skills necessary to purchase and prepare healthy foods. For example, less than half of SNAP participants have sufficient nutrition literacy to understand the information on a nutrition label, and only a quarter of high school students receive any cooking instruction in school. Research suggests that cooking classes may improve children’s attitudes and behaviors toward healthy foods like fruits and vegetables.
Bibliography


24. HKHC Case Examples: Healthy Corner Stores. Healthy Kids, Healthy Communities website. Available at: www.healthykidshealthycommunities.org/hkhccaseexamples-healthycornerstores.


